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Do not assume content reflects current scientific knowledge, policies, or practices.
The Hardy Phlox Garden

Address: Hospital Station
Binghamton, New York
INTRODUCTORY

In introducing this list, I want to call your attention to a few facts that are of interest. This being the sixteenth year of my active interest with the phlox, and the beginning was quite small, a matter of about seventy-five varieties to start with. Since that time, a good many have been thrown out and others substituted and now the list is over three hundred sorts. The weeding out of phlox is not only tedious but is also expensive as the worthless cost as much as the good ones; the difference between the two is—the one is valueless while the other will return its value. There is another side in the weeding and that is, a good many are identical, one with another, and often there are three or four running under different names which in turn have to be brought under one head; hence the disappointments.

Please note that this list is made up in a different way than some of my former lists in that the sorts are listed in groups of color rather than alphabetically, which I think may help you to pick your choice easier than before. I would appreciate your opinion in the change.

The shrubs and other supply of flowers are practically gone by the time the phlox make their appearance and for this reason, they make an elegant display, having the field all to themselves and are therefore, more appreciated than if they were to come in bloom earlier in the season.

The bold and varied colors attract the eye at once and in the evening when the sun goes down and the dew begins to fall, the odor of phlox will fill the air. For brilliancy of color they are unsurpassed. The late improvements have brought them up in color and beauty that was not thought possible a few years ago.

Some of the color of phlox will fade during the evening so that the homeliest color will come out the most beautiful blue and in this manner of changing color, they obtain practically two distinct shades during twenty-four hours.

Phlox planted in mass give a very good effect in shrubbery, either mixed or in separate color according to taste. Phlox should not be planted where free circulation of air cannot be had as warm and close corners will breed disease and will not be for the well-doing of the phlox.
Specify when you want your plants shipped, it will help me and not ruffle your feeling.

Include postage in your order, or your plants will go by express. Parcel post is the cheapest and your plants will get to you sooner.
BUSINESS TERMS

We are selling as cheap as the cheapest and the stock is as good as the best, hence feel assured you will be pleased.

Our terms are net cash as the margin is so small that we can not carry a book account. Send remittance with order.

Please write your name and address plainly, look over your order after finishing so as to be sure that everything is on the list, also your name and address. It is surprising how many people forget to write the address on the letter.

We charge nothing for packing and delivering to station but if plants are shipped at wholesale prices extra charges for packing will be charged.

Should there be any error in the order, advise me at once and it will be corrected.

We will not substitute, unless requested. If we have not what you want, you will be notified.

Three plants of one variety will be sent at dozen rate but less amount must be paid for at single rate.

I guarantee to send out strong and healthy plants and that customers will receive fresh and live plants and true to name. Beyond that I can not guarantee. Should they not be true to name, I will replace them but can not hold myself responsible if the plants do not grow after planting as I have no control over them after they leave me.

Small orders will be sent by Parcel Post, but anything over 2 dozen should be sent by express.

If plants can reach their destination in 24 hours, an extra charge of 15c should be added per dozen; if longer on the way, the charge will be more according to distance if shipped by Parcel Post.

I do not grow any plants in pots, hence better plants will be shipped.

Tell me how you want your plants shipped. If, however, no statement is made, I will send to the best advantage.

I send out no catalogue except on request.

Remittance:
Send money order, or in small amounts send stamps in 1 or 2 cents, but we carry no book account.
PHLOX
(Paniculata Decussata)

VARIEGATED

<table>
<thead>
<tr>
<th>No.</th>
<th>Name</th>
<th>Description</th>
<th>Height</th>
<th>Flowers</th>
<th>Color</th>
<th>Age</th>
</tr>
</thead>
<tbody>
<tr>
<td>95</td>
<td>ASTIR REHU</td>
<td>Violet purple, half of each. Petal lighter.</td>
<td>3</td>
<td>July</td>
<td>July 26</td>
<td></td>
</tr>
<tr>
<td>21</td>
<td>CROSS OF HONOUR</td>
<td>Light lavender. Lighter stripes. Very odd</td>
<td>3</td>
<td>July</td>
<td>July 26</td>
<td></td>
</tr>
<tr>
<td>238</td>
<td>DR. S. ANDRAL KILMER</td>
<td>Variegated, red on white ground, some flowers heavy, some lighter, variegated.</td>
<td>1½</td>
<td>July</td>
<td>July 31</td>
<td></td>
</tr>
<tr>
<td>53</td>
<td>LA REVE</td>
<td>White, penciled, 3 feet</td>
<td></td>
<td>Aug.</td>
<td>Aug. 1</td>
<td></td>
</tr>
<tr>
<td>42</td>
<td>RAYOUNAUT</td>
<td>Variegated, very odd, crimson rose with lavender stripes. Large clusters.</td>
<td>3</td>
<td>July</td>
<td>July 22</td>
<td></td>
</tr>
</tbody>
</table>

DARK MAROON

<table>
<thead>
<tr>
<th>No.</th>
<th>Name</th>
<th>Description</th>
<th>Height</th>
<th>Flowers</th>
<th>Color</th>
<th>Age</th>
</tr>
</thead>
<tbody>
<tr>
<td>115</td>
<td>M. WISE</td>
<td>Deep purple.</td>
<td>1½</td>
<td>July</td>
<td>July 26</td>
<td></td>
</tr>
<tr>
<td>117</td>
<td>VON HOCHBERG</td>
<td>Brilliant red. Very dark. 3 feet</td>
<td></td>
<td>July</td>
<td>July 27</td>
<td></td>
</tr>
<tr>
<td></td>
<td>B. COMTE</td>
<td>Brilliant rich french purple</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

DEEP PURPLE

<table>
<thead>
<tr>
<th>No.</th>
<th>Name</th>
<th>Description</th>
<th>Height</th>
<th>Flowers</th>
<th>Color</th>
<th>Age</th>
</tr>
</thead>
<tbody>
<tr>
<td>320</td>
<td>GISMONDA</td>
<td>Purplish carmine, white eye</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>135</td>
<td>Light purple rose. Small flower.</td>
<td>2½ feet</td>
<td></td>
<td>Aug.</td>
<td>Aug. 10</td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>LE MAHDI</td>
<td>Deep purple. Changes to deep blue with age. 2½ feet</td>
<td></td>
<td>July</td>
<td>July 10</td>
<td></td>
</tr>
<tr>
<td>41</td>
<td>MARIETTA</td>
<td>Purple. Large flower. Light halo</td>
<td></td>
<td>July</td>
<td>July 22</td>
<td></td>
</tr>
</tbody>
</table>

MAUVE

<table>
<thead>
<tr>
<th>No.</th>
<th>Name</th>
<th>Description</th>
<th>Height</th>
<th>Flowers</th>
<th>Color</th>
<th>Age</th>
</tr>
</thead>
<tbody>
<tr>
<td>140</td>
<td>DANIEL LESSEUR</td>
<td>White, shaded pale blue. 2½ feet</td>
<td></td>
<td>July</td>
<td>July 28</td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>LA VAGUE</td>
<td>Beautiful combination of pink and lavender-eye. Free flowering, good grower.</td>
<td>1½</td>
<td>July</td>
<td>July 15</td>
<td></td>
</tr>
<tr>
<td>18</td>
<td>PROF. SCHLIEMANN</td>
<td>Light mauve, with crimson carmine eye. Very pretty. 1½ feet</td>
<td></td>
<td>July</td>
<td>July 15</td>
<td></td>
</tr>
<tr>
<td>142</td>
<td>SINDBAD</td>
<td>Rosy mauve, carmine eye. Large flower</td>
<td></td>
<td>July</td>
<td>July 20</td>
<td></td>
</tr>
</tbody>
</table>

REDDISH CARMINE

<table>
<thead>
<tr>
<th>No.</th>
<th>Name</th>
<th>Description</th>
<th>Height</th>
<th>Flowers</th>
<th>Color</th>
<th>Age</th>
</tr>
</thead>
<tbody>
<tr>
<td>16</td>
<td>HUXLEY</td>
<td>Light carmine rose, deeper center. 3 feet</td>
<td></td>
<td>Aug.</td>
<td>Aug. 7</td>
<td></td>
</tr>
<tr>
<td>322</td>
<td>REDAKTEUR FLAMMER</td>
<td>Carmine violet, enormous truss. GOLIATH. Bright carmine with a deep red center.</td>
<td></td>
<td>Aug.</td>
<td>Aug. 1</td>
<td></td>
</tr>
</tbody>
</table>

PINK PHLOX

<table>
<thead>
<tr>
<th>No.</th>
<th>Name</th>
<th>Description</th>
<th>Height</th>
<th>Flowers</th>
<th>Color</th>
<th>Age</th>
</tr>
</thead>
<tbody>
<tr>
<td>72</td>
<td>ATALA</td>
<td>Clear dark pink. Lighter center. 2 feet</td>
<td></td>
<td>Aug.</td>
<td>Aug. 10</td>
<td></td>
</tr>
<tr>
<td>28</td>
<td>ATHIS</td>
<td>Deep pink, overlaid salmon. Crimson eye</td>
<td></td>
<td>July</td>
<td>July 29</td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>ALHAMBRA</td>
<td>Pink; white halo; very effective. 1½ feet</td>
<td></td>
<td>July</td>
<td>July 30</td>
<td></td>
</tr>
<tr>
<td>68</td>
<td>BOUNTAIN</td>
<td>Deep rose. Deeper center. Free flowering. 2½ feet</td>
<td></td>
<td>July</td>
<td>July 26</td>
<td></td>
</tr>
<tr>
<td>97</td>
<td>AURORA BOREALIS</td>
<td>Salmon pink, white halo, dark center, petals and dark red eye.</td>
<td></td>
<td></td>
<td>July 28</td>
<td></td>
</tr>
<tr>
<td>164</td>
<td>A. MICHAUX</td>
<td>Flowers large, deep tender rose with carmine eye. 1½ feet.</td>
<td></td>
<td>Aug.</td>
<td>Aug. 7</td>
<td></td>
</tr>
<tr>
<td>327</td>
<td>ELIZABETH CAMPBELL</td>
<td>Very bright salmon-pink, with lighter shadings and dark red eye.</td>
<td></td>
<td></td>
<td>Aug. 1</td>
<td></td>
</tr>
<tr>
<td>159</td>
<td>FRAU DORA UMGELLER</td>
<td>Tall. Very rich, deep rose; a strong free-flowering late variety.</td>
<td></td>
<td>Aug.</td>
<td>Aug. 25</td>
<td></td>
</tr>
<tr>
<td>317</td>
<td>KUCKEN</td>
<td>Salmon pink, dark rose center, large flowers</td>
<td></td>
<td>July</td>
<td>July 25</td>
<td></td>
</tr>
<tr>
<td>70</td>
<td>LE SESOSTUE</td>
<td>Deep rose. Crimson center. 2 feet</td>
<td></td>
<td>July</td>
<td>July 20</td>
<td></td>
</tr>
<tr>
<td>96</td>
<td>LA SOLEIL</td>
<td>Salmon pink. Light halo</td>
<td></td>
<td>July</td>
<td>July 26</td>
<td></td>
</tr>
<tr>
<td>22</td>
<td>LUMINEUX</td>
<td>Orange pink. Lighter lake. Bright carmine eye. Large flower. 3 feet.</td>
<td></td>
<td>July</td>
<td>July 7</td>
<td></td>
</tr>
<tr>
<td>39</td>
<td>MARS LA TOUR</td>
<td>Pale pink. Deep rose eye. 2½ feet</td>
<td></td>
<td>July</td>
<td>July 30</td>
<td></td>
</tr>
</tbody>
</table>

Above 20c Each, $2.00 Per Dozen—Except Where Noted
56 METEOR. Salmon rose, pale pink lake. 2 feet
58 MOLIERE. Salmon rose. Deep rose eye
316 RYNSTROM. An improvement on Pantheon. Large flower.
120 SUNSHINE. Deep pink, penciled white. Rose center. 2½ feet.
78 THE BAIDE. Salmon pink, deep eyed. Very showy. 2 feet.
59 VENUS. Deep rose. Tyrian eye. 1½ feet.
92 W. VON GOETHE. Tyron rose, suffused carmine; carmine eye.
151 AGLAE ADAMSON. The same as 152 (Michael Cervantae).
163 BICOLOR. Pink. Carmine eye. 2½ feet.
324 CLARA BENZ. Brilliant rosy salmon
77 COMMONWEALTH (on order of 24) but striped. Good flowers. 3 feet.
39 CARON d'ACHE. Bright carmine rose. Deep center, large flower. 2½ feet.
94 CAMERON. Salmon pink changing to lighter. Deep pink center.
89 DAWN. Soft pink, deep pink center. 1½ feet. Very pretty shade.
214 GRUPPENKOENIGEN. Pale rose, darker eye.
20 IXION. Pink shading deeper to center. Crimson scarlet eye. Very effective
156 INSPECTOR ELPEL. Tender rose, with bright crimson carmine eye.
126 IRINE. Deeper than 24. Good truss. 2 feet.
40 JAMES BENNETT. Light pink, tinted salmon. Large crimson center. 3 feet.
325 JEAN BART. Soft rose, cherry red center
224 MRS. W.F. SCHMEISKE. Light rose, white center, 1½ feet, flower 1½ inches (52c)
167 NORMALDIA. (The same as Von Goethe)
66 OFFENBACH. Deep carmine. Lively color. 2 feet.
30 PANTHEON. Deep salmon pink, pale rose center. 3 feet.
50 PEACH BLOW. Light rose. White lake, deeper eye. 1½ feet.
3 PINK BEAUTY. Delicate pink, large trusses lasting a long time. Very pretty flower. 3 feet.
24 PLUTO. Deep rose, light center. Good truss. 2 feet.
32 RICHEPIN. Slightly suffused rose. Crimson scarlet eye.
82 ROBERT WARNER. Rose; deeper center. Large truss and flowers. 3 feet.
52 ROBINSON. Deep pink; carmine eye. 3 feet.
27 RHINLANDER. Salmon pink
134 R. P. STRUTHER. Bright rosy red crimson eye.

WHITE PINK CENTER

110 ALBION. White, faint pink center. 1½ feet.
132 BOUQUET FLEURI. White overlaid pink. Aniline red eye.
43 BOUQUET DE FLEURS. White, overlaid pink, lilac center, small flower. 3 feet.
26 BRIDES MAID. White with a rose eye. 3 feet.
54 CAPT. WILHELMY. White, tapering pink toward center; crimson eye. 2½ feet.
192 DR. CHARLES G. WAGNER. Pinkish white, with light purple center running into the petals. 1½ feet. (25c)
328 EUROPA. A white variety, with a decided crimson-carmine eye. The individual flowers and trusses are very large; entirely distinct; of remarkable sturdy, erect habit.
155 GRAFF VON UNGERE. White overlaid pink with deep crimson pink center.
321 HANNY PFLEIDERER. White, pale rose tinted, beautiful carmine eye.
79 HENRY MUERGER. White with pink eye. Large flower. 3 feet.
83 H. O. WIGERS. White with aniline red eye.
48 LA POLE DU NORD. White, crimson eye. 2½ feet.
152 MICHAEL CERVANTAE. White with deep crimson eye. Very attractive 1½ feet.
88 MRS. DWYER. Pure white. Aniline red center. Large flower. 3 feet.
150 PHILIBERT AUDENBRAND. Tall. Pure white with carmine center. Large flower.
62 RICHARD WALLACE. Tall white; violet center. 3 feet.

Above 20c Each, $2.00 Per Dozen—Except Where Noted
LILAC

128 ASPASIE. Lilac, shaded white; white center. Aug. 10
112 AMPHITRYON. Deep lilac, suffused with white. Deep eye. 2½ feet. July 26
36 CREPUSCULE. Lilac, shaded lighter toward center. Large flower. 2 feet. July 22
171 DE MIRIEL. Deep lilac purple. Light halo. Large flower. 1½ feet. Aug. 1
45 DELIVERANCE. Deep lilac with Tyrión red eye. Very effective. Aug. 1
13 DERWISH. Rose lilac, mottled white. 2 feet. July 25
27 ESPERANCE. Lilac rose. Deep lilac center. Immense clusters. 2 feet Aug. 5
169 ESCLARMONDE. Rosy lilac; aureole of white; purple violet center. Aug. 1
168 EXQUISITE. Deep lilac; light halo; large flower. 2 feet. Aug. 5
318 MME. PAUL DUTRIE. Delicate lilac-rose in shade like a soft pink
Orchid; borne in immense panicles Aug. 5
63 TERRE NEUVE. Syn. with Argon. Grayish lilac. Violet center. Pink
dot on the center of each petal. 1½ feet Aug. 5
1 U. DANZENVILLIA. Lavender. White lake. Mid-season. 2 feet (1½c) Aug. 1

SALMON

173 EMBRASEMENT. Enormous flowers. Copper salmon, center crimson. Aug. 1
131 IRIS. Deep salmon. Fine shade, deep crimson eye. Aug. 10
38 OBERON. Salmon. Crimson eye. 3 feet. Aug. 1
29 SIMPLO. Deep salmon. Crimson eye. 2½ feet. July 27
THOR. Bright salmon red. 2 feet.

SUFFUSED

122 BERANGER. White suffused pink, bright crimson eye. Aug. 7
46 CYCLON. White suffused pink, lilac crimson center. Large flower Aug. 1
80 FEDORA. Light pink, shaded white. Large flowers. Beautiful. 1½ feet July 25

CRIMSON

323 BARON VAN DESEM. Brilliant cochineal-red with salmon shading (25c) Aug. 1
23 BRUNETTE. Fiery crimson. Very effective color. 2½ feet (25c) Aug. 3
153 CONSUL H. TROST. Brilliant crimson. 1½ feet. Aug. 10
60 ETNA. Bright crimson, deep crimson eye. Some flowers changing to
lighter with the deep pink eye. Aug. 5
31 EDARIO. Light crimson. Large clusters. 2½ feet Aug. 5
85 FAUST. Light carmine, light halo, deeper eye. 1½ feet. July 10
8 GEN. CHANZY. Brilliant cherry, deep eye. July 25
6 JAMES GALLOWAY. Brilliant cherry. Dark eye. 2½ feet Aug. 5
161 MME. PAPE CARPENTER. Brilliant cherry. Small flower Aug. 5
14 MONTAGNARD. Pure crimson. Very bright. 2½ feet. July 20
312 NORWOOD. Bright magenta crimson. Dark eye. 2½ feet. Aug. 1
133 SUFFRAGE. Light crimson, deep eye. Aug. 10
81 VENGEUS. Deep crimson. Maroon eye. Very showy. 2 feet Aug. 5
35 WM. MEURET. Brilliant cherry. Crimson eye. 3 feet. Aug. 1

MAGENTA

107 CHAMPS D'ELISSEES. Bright rose magenta on effective shade. A good
one of its color. July 26
157 LAMARTINE. Tall; very bright magenta, with a large white center Aug. 7
160 OBERGARTNER WITIG. Bright magenta, with crimson carmine eye;
large flower and truss; free flowering Aug. 5

BLUE

12 FRANKLIN. Blue with deeper eye. (25c) Aug. 1
11 HEROINE. Steel blue 2½ feet. July 20
51 LORD RAILEY. Deep blue. Very striking. 1½ feet (25c) July 10
49 ROSE CHARROMONT. Light violet. Deep purple eye. 2½ feet July 22

Above 20c Each, $2.00 Per Dozen—Except Where Noted
WHITE

158 ANDREAS HOFFER. An early pure white............................................ July 20
37 ALBATRA. Pure white. Good color. 1 1/2 feet.................................. Aug. 5
90 CZARINA. Fine white, very late. Large clusters. 3 feet.................. Aug. 15
165 DUPAULOU. Creamy white.............................................................. Aug. 7
315 FRAU ANT. BUCHNER. Pure white, very large flowers, strong grower.
Sometimes variegated.(25c) Aug. 1
91 FRAULEIN G. VON LASSBERG. Large white flowers. The best white,
1 1/2 feet............................................................................................. July 15
47 INDEPENDENCE. White, early, free bloomer. Good flower. 2 1/2 feet..... July 22
4 JEAN d'ARC. White dwarf........................................................................ July 25
76 LA CYGNE. Pure white. Fine spikes. 1 foot...................................... July 22
154 MRS. JENKINS. Good creamy white. 1 1/2 feet................................. Aug. 5
73 MARIE KUPPENHEIM. White. Good flower. 1 1/2 feet.......................... July 15
212 RHEIN GAU. Cream white, good form............................................. July 28
4 SYLPHIDE. White, good truss and flowers. 2 feet................................ (25c) July 25
MONT BLANC. White dwarf....................................................................... July 28

Above 20c Each, $2.00 Per Dozen—Except Where Noted

LAVENDER

113 ANTHON MERCIE. Grayish lavender, pale pink eye. A gorgeous flower.
2 feet..................................................................................................... Aug. 7
162 BROIGNIART. Very light lavender pink, white edge, deep eye. 1 1/2 feet.... Aug. 5
123 COLIBRI. Grayish lavender, crimson eye, tapering white toward the
decades.................................................................................................... Aug. 5
138 Dull, deep lavender. Very late. 2 feet............................................. Aug. 10
17 FANTOME. Heliotrope. Deep lilac center. Large flower. 2 1/2 feet............ July 25
84 MINERVA. Deep lavender pink. Tyrian red eye. 2 feet........................ Aug. 1
93 MOTTLED PURPLE. Deep lavender with light shading. Large flower........ July 26
5 QUILQUOL. Lavender. Purple eye. Large flowers. 1 1/2 feet.................. July 15
1 U. DANZENVILLIA. Lavender. White lake. 2 feet................................ Aug. 1

ABOVE 20c EACH, $2.00 PER DOZEN

RED PHLOX

09 AQUILON. Carmine rose. Crimson eye.................................................. July 20
102 ARNOLD TURNER. Fiery crimson scarlet. Finely colored. Large
flower. 2 feet.......................................................................................... July 15
2 BOULE DE FEU. Salmon scarlet. Dark crimson eye. 2 feet.................... July 15
116 COQUELICOT. Pure scarlet. Deep eye. 3 feet.................................. July 20
211 GEN. VON HEUTSZ. Salmon scarlet, light halo, light crimson eye, 1 foot,
flower 1 1/2 inches.................................................................................. July 28
65 HAMBEAN. Orange crimson, maroon eye. Good cluster. Late. 2 1/2 feet... Aug. 1
59 JOCELYN. The same as Coccinea. Bright salmon red. 2 1/2 feet............. July 30
326 MAD. P. LANGIER. Bright red, vermillion center..................................

57 LE FEU DU MONDE. Bright salmon red............................................ Aug. 7
118 LAMBOIRE. Brilliant orange salmon, crimson center. 2 1/2 feet............ July 27
124 MATADOR. Orange scarlet. Crimson eye........................................... Aug. 1
166 MONTGERVIN. On order of Coquelicot. Not as brilliant. 1 1/2 feet........ Aug 5
213 G. A. STROHLEIN. Deep salmon scarlet, deep maroon eye. 1 foot, flower
1 1/2 inches............................................................................................ July 28
170 SIEBOLD. Fiery orange. Maroon eye.................................................... Aug. 1

ABOVE 25c EACH, $2.50 PER DOZEN

NEW TYPE (Phlox Arendsi)

GRETE. Plant of very branching habit, 20 inches high, producing great masses
of medium-sized white flowers.
CHARLOTTE. Growing 18-24 inches high, flowers pale lilac shaded pink
with a prominent dark eye.
KATHE. Stems loosely branching, about 20 inches high, flowers purplish
rose with a dark eye surrounded by a lighter halo.

25c EACH, $2.50 PER DOZEN
EARLY PHLOX (Suffruticosa)

In flower

EMPRESS. Similar to Indian chief but larger flowers

137 MISS LINGARD. White, delicate pink center. Beautiful flower. Good
truss. 3 feet................................................. June 20

98 DR. HORNBY. White overlaid with pink. Crimson center. Good. 1½
  to 2 feet...................................................... June 20

309 INDIAN CHIEF. Deep magenta.................................................. June 20

307 ROSE GEM. Pink lavender..................................................... July 1

311 DIVARICATA CANADENSIS. An early flowering native. Species with
lavender flowers. Blooming from early May until the Summer........ June 15

ABOVE 25c EACH, $2.50 PER DOZEN

These early Phlox ought to have a place in every collection. The clusters are good,
large heads, and flower the season through without let-up. The foliage is shiny green,
very showy.

We can supply seeds of Phlox in the fall which should be sown as soon as received;
it will come up the following spring. From general collection at $1.00 per ounce; from
choice seedings, $2.00 per ounce.

LATEST INTRODUCTIONS

W. C. EGAN. One of the finest Phloxes yet introduced, and while the individual flowers,
according to color chart, are of a delicate lilac, illuminated by a large bright
solferino eye, the color effect as a whole is a pleasing shade of soft pink. In
habit of growth it is strong and vigorous, producing immense panicles of
flowers nine inches high by seven across and the individual flowers frequently
measure 1½ inches in diameter.

MANZELBRUNNER. One of the white center sorts.

172 White overlaid with pink, lilac center, 1 foot, flower 1½ inches.

176 White, faint pink marking in center of flower, 14 inches.

179 Deep reddish purple with light halo, 20 inches.

180 Grayish white, light pink tube, 2½ feet.

182 Pink, running toward purple, crimson eye, 14 inches, flower 1½ inches.

183 Deep rose, light crimson eye.

186 Crimson scarlet, crimson eye, 2½ feet.

187 Crimson purple.

188 Bright, pink, light crimson eye, 16 inches.

189 Clear white, faint trace of pink in center in early stage, 1½ feet.

190 White, faint pink center, flower 1 inch.

191 Lavender pink, crimson scarlet eye. 1½ feet, flower 1½ inches.

193 Lilac, deeper center, 2 feet.

194 Brilliant crimson, 1½ feet.

195 White mixed with gray, giving gray appearance, light crimson eye.
Pink lavender, crimson eye, 1½ feet, flower 1½ inches.
Lavender, changing to deep lavender toward center, flower 1½ inches, plant 1½ feet.
Lively light purple, light halo with deep eye, 1½ feet.
Lavender.  Open star-like flower.
Grayish lavender, deeper toward center, crimson eye, 1½ feet, flower 2 inches.
Improved La ReVe, striped and penciled, pink on white, 1 foot, flower 1½ inches.
Deep crimson center, light pink petals, white edge, 1½ feet, flower 1½ inches.
Lively pink with traces of lilac, light halo, deeper eye, flower 1½ inches.
Lively crimson pink, light halo, deep crimson eye, heavy flower.
Pink lavender, light halo.
Crimson scarlet, crimson eye.
Crimson, running lighter toward edge, white edge, 1½ feet, flower 1½ inches.
Very pale, lavender, deeper eye, 1 foot, flower 1 inch.
Salmon pink, crimson center, light halo.
Deep lavender lilac.
Deep magenta, light halo, deeper eye.
Tyrion rose, light halo, deep eye, grand cluster, 2 feet.
Deep lavender, lilac center, 2 feet, flower 1½ inches.
Lavender, light halo, lilac center, 1½ feet, flower 1½ inches.
Light lavender, light halo, lilac center.
Deep lavender, crimson eye.
Light pink, rose eye.
Deep lavender, crimson eye, 2 feet, flower 1½ inches.
Grayish white, crimson center, 2 feet, flower 1½ inches.
Light purple, 8 inches
Lively lilac, light halo, 2 feet, flower 1½ inches.
Rose with white center, flower 1½ inches.
Light cerise, light halo, 2 feet, flower 1½ inches.
Carmine rose, crimson eye, slightly striped, lavender, 2 feet, flower 1½ inches.
Deep rose pink, crimson eye, 2 feet, flower 1½ inches.
Crimson lilac, crimson eye, 2 feet.
Intense crimson maroon.
Pale lilac, light halo, light crimson eye.
Light crimson, deep crimson eye.  1½ feet, flower 1½ inches.
Lively lavender, 1½ feet, flower 1½ inches.
Crimson pink, edge of petals white, ½ foot, flower 1½ inches.
Lavender cerise, 2 feet.
Bluish lavender, light edge, white halo, 1½ feet.
Pale pink, crimson eye, 10 inch plant.
Rose pink, pink lilac eye, 1½ feet, flower 1½ inches.
Deep lavender, pink lilac eye, 1½ feet, flower 1½ inches.
Tyrion rose, crimson eye, 2 feet.
Pale lavender, on order of “Heroine.”
White, spotted and splashed crimson pink.
Crimson pink, crimson center, 2 feet.
Orange pink, crimson center, 1 foot.
Crimson, maroon center, 2½ feet.
Faint lavender, white center, 1½ feet, flower 1½ inches.
Bright cerise, white halo, cerise eye.
Pink lavender, crimson eye, 1½ feet, flower 1½ inches.
Pink, overlaid lavender, crimson eye.
Lavender, light halo.
White, crimson maroon eye, 1½ feet, flower 1½ inches.
Lavender, pink and lilac, lilac eye, 1½ feet, flower 1½ inches.
Pale lavender, light halo, lilac eye, 1½ feet, flower 1½ inches.
Lilac, striped and penciled white.
Pale pink, white stripe on edge of each petal, 2 feet, flower 1½ inches.
On order of 230, but larger flower Lilac pink, crimson eye, 1½ feet, flower 1½ inches.
Cerise pink, light halo, crimson eye, 1½ feet, flower 1½ inches.
White, splashed, penciled pink.
White, overlaid with lavender, flower 1½ inches.
Deep lilac, light halo, crimson purple eye, flower 1½ inches.
Lavender, pink crimson eye, halo of white, flower 1½ inches.
Salmon rose, here and there crimson spot on edge of petal, crimson eye, flower 1½ inches.
Rose pink, white halo, flower 1½ inches.
279 Rose lavender, white halo, flower 1½ inches.
280 Crimson purple, open flower, flower 1½ inches.
281 Grayish lavender rose, deep crimson, purple eye, flower 1½ inches.
282 Pink, overlaid with gray, crimson eye, flower 1½ inches.
283 Lavender rose, rose stripes through center of each petal light crimson eye, flower 1½ inches.
285 Deep pink, lavender crimson eye, 2 feet, flower 1½ inches.
288 Pink, overlaid lavender, light halo, crimson eye, large flower.
290 Lilac, light halo.
291 Variegated, lavender on white.
292 Large lilac, purple, crimson eye.
293 Calico, crimson purple.
294 Deep lavender, crimson, crimson eye.
295 White, penciled pink, very pretty.
296 Deep rose pink, white halo, bold, flower 1½ inches.
297 Large white with lavender eye, flower 1½ inches.
299 Crimson lilac, white halo, large flower.
301 Large white.
302 Deep crimson purple, crimson eye, slightly striped, large flower.
303 Purple, crimson eye, large flower.
304 Deep pink shading to lavender, light halo, light crimson eye, very large flower.
305 Crimson lilac, crimson eye.
306 White, faint cast of lavender.

**ABOVE 30c EACH, $3.00 PER DOZEN**

It is impossible in some instances to find the correct description for the colors and in some instances the description is alike; however, the varieties are different.
DIRECTION AND INSTRUCTION

When plants are received from the nursery, unpack them at once and see in what condition the roots are in. I would say regardless of what condition the roots are in, put them in a pail of water for an hour.

Planting: This should be done in the evening although this is not absolutely necessary for the best well-doing. Plant plants 16 inches in the row and two or three feet between the rows; plant them two or three inches deeper than they were in the nursery, spread out the roots so they will do service and give the plant a good start; tramp the roots down hard with your feet, this will not be too much. After the ground starts to freeze, cover it over with a litter of horse manure, leaves or anything else of a similar material and the plants will come through all right and start to growing in the Spring and give abundant flowers during the following Summer.

Culture: If the Summer should be dry, water should be supplied as on the lawn or the garden in order to keep them growing. In the wet season, mildew is apt to make its appearance and should this occur, dust powdered sulphur on the leaves in the morning when they are wet; in doing this, the sulphur will stick. When a lengthy, dry season sets in, red spiders are apt to make their appearance—they only appear in dry weather. Soap-suds sprayed on the underside of the leaves will curb them; clean water can be used but in that case the force of the water will have to knock them off. If soapsuds are used, it is well to spray with clear water after to wash off the suds. In order to detect mildew, a white mold will make its appearance on the top of the leaves and draw them together so that they cannot do their function.

The red spider is a small spider not readily detected with the natural eye but can be detected by a rusty yellow appearing along the ribs and the deeper parts of the leaves, usually on the under side. Keep the soil stirred and plants growing and the above will not bother you.

In closing, I wish to thank my patrons and friends for their patience and cooperation and hope we may work with the same zeal in the future.

Assuring you always to work with the best effort to do all in my power for your advantage, I am,

Sincerely yours,

W. F. SCHMEISKE.